



EVENTS, INTERNATIONALIZATION AND DEVELOPMENT OPPORTUNITIES NEWSLETTER

DECEMBER 2020

South-West Oltenia Regional Development Agency



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Circular Economy Conference & Brokerage Event
9th – 11th of December 2020
- virtual edition -



European-Chile Community Business Foundation, in close collaboration with other EEN members, are organizing a Circular Economy Conference and Brokerage Event, during 9th – 11th of December 2020.

Companies (buyers and suppliers) from a large number of European and Latin American countries are invited to participate in sessions, informative workshops and dedicated 1:1 meetings.

During the **brokerage event**, which will take place on **11th of December 2020**, participants will have the opportunity to present their own products and projects. Buyers will have the opportunity to find new suppliers, sellers will have the opportunity to develop their customer network, and developers will be able to identify new partners with whom to discuss topics related to new technologies and innovative solutions.

Among the topics that will be covered are: circular economy applied to different sectors, renewable energy, food industry, tourism sector, environment.

Participation is free of charge and the registration deadline is 10th of December 2020.

For further details and schedule b2b meetings, please visit the following link: <https://circular-economy-conference-brokerage-event.b2match.io/>.

B2B Cooperation Platform Wood Construction 10th of December 2020



The Foreign Trade Department within the Tyrol Economic Chamber – Austria, in cooperation with other Enterprise Europe Network partners, organizes, in the virtual environment, a **bilateral meeting session through a cooperation platform** (B2B Cooperation Platform Wood Construction), dedicated to companies operating in the **sector of timber construction**.

The international networking event, which will take place on **10th of December 2020**, targets a wide spectrum of companies worldwide, as well as representatives from public authorities in the sector.

The participants will have the opportunity to establish new contacts and to initiate new partnerships and cooperation in business, as well as to discuss the latest technologies in the field or about research projects.

Among the topics that will be covered are: **timber/wood construction and products, construction components and materials, engineering and planning, IT services, research and development, construction chemistry**.

Participation to the bilateral meeting is free of charge.

Deadline for registration: 9th of December 2020.

For more details and registration, please visit the following link: <https://b2b-timber-construction-forum2020.b2match.io/>.

Tourismatch 2020
International matchmaking event of the tourism sector
10th – 11th of December 2020



Instituto Tecnológico de Canarias S.A, in close collaboration with other Enterprise Europe Network partners, organizes in the virtual environment and also on site in Meloneras – Gran Canaria (Spain), the international matchmaking event „Tourismatch 2020”, dedicated to companies in the tourism sector along with their value chain.

The event will take place between **10th – 11th of December 2020**, as a parallel activity to the International Tourism Forum in Maspalomas “CHALLENGES OF THE TOURISM INDUSTRY” bringing together companies, universities, public and private research centres, start-ups. The objective of the event is to look for innovative solutions to reinforce the tourism sector.

During the bilateral meetings (B2B), the participants can exchange ideas, problems, perspectives on subjects, such as: health security in tourism, ICT solutions, food & beverage, sustainable tourism, circular economy, environment and energy, transport & logistics. The matchmaking event offers the opportunity to find new business partners along the other participants.

Participation is free of charge and the registration deadline is 8th of December 2020

For further details and schedule B2B meetings, please visit the following link: <https://tourismatch-2020.b2match.io>.

**Online Matchmaking Event dedicated to the IT industry,
during the ITAPA 2020 International Congress
10th – 11th of December 2020**



The Slovak Business Agency from Bratislava, Slovakia, in collaboration with other partners of Enterprise Europe Network, organizes during the ITAPA (Information Technologies and Public Administration) 2020 International Congress, an online matchmaking session dedicated to organizations operating in the IT industry.

The ITAPA International Congress, at its 19th edition, represents one of the most important events in the field of information technology (IT) in Slovakia, and addresses topics such as:

- e-Government
- Cyber Security
- Financing digitization
- Cities of the future
- Smart industry
- Digital healthcare

This year, the event hosts the online session of B2B meetings in the period between 10th – 11th of December 2020, during which start-ups, companies, universities, research and development institutes, as well as government organizations have the opportunity to establish new business partnerships.

Participation at the matchmaking event is free of charge.

Deadline for registration: 10th of December 2020

For more details and registration, please visit the following link: <https://itapa-b2b-2020.b2match.io/home>.

**Construction-2021
Virtual Brokerage Event
23rd – 24th of February 2021**



South-West Oltenia Regional Development Agency, as co-organizer, invites you to attend the online Brokerage Event “Construction-2021”, which will be organized between 23rd – 24th of February 2021, together with Enterprise Europe Network partners from Bulgaria, Hungary, Romania, Serbia and Turkey.

This event will provide large companies, SMEs, public institutions, associations, clusters, investors with a unique opportunity to establish business and technology partnerships via pre-scheduled 1-1 meetings.

Focus points are construction materials and construction machineries. 20-minute-bilateral meetings are scheduled according to each participant's availability, interests, and goals. In order to enable participants to find suitable partners, each participant has to choose at least one item from the "Marketplace Opportunities".

Participation is free of charge and the deadline for registration is 22nd of February 2021.

For more details and registration, please access the following link: <https://construction-2020.b2match.io/>.

Opportunities for business internationalization Partnerships within Enterprise Europe Network

South-West Oltenia Regional Development Agency, as a partner of the Enterprise Europe Network (EEN), present in more than 60 countries, aims to support SMEs in the South-West Oltenia Region, in order to exploit international business development opportunities.

The mission of the Enterprise Europe Network partners is to help local companies to internationalize their businesses by offering advice, identifying new markets for products/services, contacts with potential partners for developing new business or technologies.

As a member of the Healthcare Sector Group within the EEN, South-West Oltenia RDA supports companies and organizations from the South-West Oltenia Region that are active in the health sector in their efforts to remain or to become even more competitive, promoting innovation activities and encouraging international business cooperation. In this way, the aim is to develop partnerships with both the members of the sector groups and with potential international collaborators.



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We help ambitious small businesses

- Move into new markets
- Access funding
- Use our networks
- Innovate to grow
- Find trusted partners



For any further information or support, in order to promote your collaborative interests through the Healthcare Sector Group and the Enterprise Europe Network platform, please contact us by emailing office@adroltenia.ro and mihaela.lupancescu@adroltenia.ro.

European Platform “Care & Industry together against CORONA”



South-West Oltenia Regional Development Agency, as co-organizer, promotes the European Platform “Care & Industry together against CORONA”, a B2Match platform on which can be uploaded requests and offers of products and services in the healthcare field needed in the fight with the new coronavirus (COVID-19).

The initiative belongs to EEN Flanders, in collaboration with Flanders' Care and the Government of Flanders and is powered by the **Healthcare Sector Group within the Enterprise Europe Network (EEN)**, a group of support dedicated to healthcare field actors, to which South-West Oltenia RDA has joined since 2016.

SMEs, entrepreneurs, research institutions, medical organizations and governments are invited to cooperate and join the online platform to help in dealing with the current crisis in the healthcare sector. Thus, the aim is to support the companies and the healthcare services providers in finding viable solutions. Also, the platform reserves virtual space for governments to publish all links with relevant information.

Register your company/ organization, present your solution, suggest your initiative, provide relevant information, explain your needs and find the right partner!

The Enterprise Europe Network experts from South-West Oltenia RDA will support you to publish your requests and offers of medical products and services. After the validation, the registered ones will set up virtual meetings with the other participants through the platform.

The platform will remain active until 31st of December 2020.

For more information and registration, please visit the following link: <https://care-industry-together-against-corona.b2match.io>. For any further information or support, please contact us by emailing office@adroltenia.ro and mihaela.lupancescu@adroltenia.ro.

TAITRA Taiwan – Digital platform created to support the fight against COVID-19



South-West Oltenia Regional Development Agency, together with TAITRA (Taiwan Foreign Trade Development Council), as Enterprise Europe Network (EEN) partners and in the context of Healthcare Sector Group membership within EEN, invites you to consult the digital platform “TAIWAN Global Anti-COVID-19 Pavilion”, which was created by TAITRA, in order to support the fight against COVID-19.

The platform, which can be accessed at the following link: <https://www.anticovid19tw.org/>, brings together the activity of experts from over 20 medical institutions and provides useful information for preventing epidemics, with the support of the Taiwan Ministry of Health, hospitals and other organizations.

The platform provides:

- **Epidemic-Prevention Experience Sharing:** the platform shares Taiwan’s experience and expertise. You can also connect with Taiwan’s industries, hospitals, and service providers. The platform addresses both the needs of professionals and of the general public,
- **Industries:** Taiwan is equipped with excellent public health, medical energy and rich experience in epidemic prevention. Companies in Taiwan are also dedicated to produce excellence anti-epidemic related merchandise,
- **Frequently asked questions and answers (FAQs)** from reliable sources,
- **Global Anti-Pandemic Business Map** – the latest border control infographic,
- **Taiwan Model:** prevention measures that Taiwan has successfully implemented regarding the fight against the spread of the epidemic.

Also, if there are medical organizations or doctors who need help, advice or information, virtual meetings can be requested through the platform.

For any further information or support, please contact us by emailing office@adroltenia.ro and mihaela.lupancescu@adroltenia.ro.

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